### Income Statement

#### Revenue

- **Membership Dues**
  - Year To Date: 465,000.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 465,000.00
  - NOTES: projected - dues received 21-22 plus 3% increase

- **Program Fees**
  - Fall Session
    - Year To Date: 146,250.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 146,250.00
    - NOTES: based on $650 x 225 attendees
  - Spring Session
    - Year To Date: 146,250.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 146,250.00
    - NOTES: based on $650 x 225 attendees

- **Accreditation**
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00

- **Faculty Leadership Institute**
  - Year To Date: 81,250.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 81,250.00
  - NOTES: based on $650 x 125 attendees

- **Part-Time Institute**
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - NOTES: No charge for attendees - no revenue

- **Career and Noncredit Institute**
  - Year To Date: 130,000.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 130,000.00
  - NOTES: based on $650 x 200 attendees

- **Academic Academy**
  - Year To Date: 60,000.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 60,000.00
  - NOTES: based on $300 x 200 attendees

- **Total Program Fees**
  - Year To Date: 823,750.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 823,750.00

- **Grant Revenue**
  - **State Grants**
    - Governor's Grant
      - Year To Date: 1,000,000.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 1,000,000.00
      - NOTES: "Y4 budget"
    - C-ID
      - Year To Date: 685,000.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 685,000.00
    - OER
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 2,000,000.00
      - Year To Date: 0.00
      - Year To Date: 2,000,000.00
      - NOTES: IEPI Ends 6.30.22 ($133k)

- **Total State Grants**
  - Year To Date: 1,000,000.00
  - Year To Date: 685,000.00
  - Year To Date: 2,000,000.00
  - Year To Date: 0.00
  - Year To Date: 3,685,000.00

- **IEPI Grant**
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00

- **Total District Grants**
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00

- **Total Grant Revenue**
  - Year To Date: 1,000,000.00
  - Year To Date: 685,000.00
  - Year To Date: 2,000,000.00
  - Year To Date: 0.00
  - Year To Date: 3,685,000.00

- **Other Income**
  - In-Kind Income OSP
    - Year To Date: 20,000.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 20,000.00
  - Technical Assist Revenue
    - Year To Date: 5,000.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 5,000.00
  - Other Income
    - Year To Date: 2,500.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 2,500.00

- **Total Other Income**
  - Year To Date: 27,500.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 27,500.00

- **Total Revenue**
  - Year To Date: 2,316,250.00
  - Year To Date: 685,000.00
  - Year To Date: 2,000,000.00
  - Year To Date: 0.00
  - Year To Date: 5,001,250.00

#### Expenses

- **Executive**
  - **Executive Reassign Time**
    - President
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
    - Vice President
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
    - Secretary
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
    - Treasurer
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
    - Executive Board
      - Year To Date: 260,000.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 260,000.00
    - Outside Faculty Expertise, Senate
      - Year To Date: 40,000.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 40,000.00

- **Total Executive Reassign Time**
  - Year To Date: 300,000.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 300,000.00

- **Executive Activities**
  - Exec Meetings
    - Year To Date: 120,000.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 120,000.00
    - NOTES: *Add in extra $50K for AV same as 2021-22*

**Services to Membership: (Technical Assistance, Local Senate Visits, Regional Meetings, Area Meetings, Committees and Task Force meetings)**

- **Total Executive Activities**
  - Year To Date: 520,000.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 520,000.00

- **Liaison**
  - Chancellor's Office
    - CO Consultation
      - Year To Date: 30,000.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 30,000.00
    - CO Board of Governors
      - Year To Date: 10,000.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 0.00
      - Year To Date: 10,000.00

- **Total Chancellor's Office**
  - Year To Date: 40,000.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 0.00
  - Year To Date: 40,000.00

- **Groups**
  - FACCC
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
    - Year To Date: 0.00
ICAS (ASCCCC hosting next year) | 10,000.00 | 0.00 | 0.00 | 0.00 | 10,000.00
---|---|---|---|---|---
Total Groups | | 0.00 | 0.00 | 0.00 | 10,000.00
Conferences, Senate | 40,000.00 | 0.00 | 0.00 | 0.00 | 40,000.00
Conferences OER | 0.00 | 0.00 | 5,000.00 | 0.00 | 5,000.00
Conferences C-ID | 0.00 | 2,000.00 | 0.00 | 0.00 | 2,000.00
Total Liaison | 90,000.00 | 2,000.00 | 5,000.00 | 0.00 | 97,000.00
Grant Expenses | | | | | 
Initiatives Reassign Time | | | | | 
Faculty Coordinator, C-ID | 0.00 | 100,000.00 | 0.00 | 0.00 | 100,000.00
Initiatives OER | 0.00 | 0.00 | 150,000.00 | 0.00 | 150,000.00
Total Initiatives Reassign Time | 0.00 | 100,000.00 | 150,000.00 | 0.00 | 250,000.00
Grant Meetings | | | | | 
Grant Meetings, C-ID | 0.00 | 150,000.00 | 0.00 | 0.00 | 150,000.00
Grant Meetings OER | 0.00 | 0.00 | 300,000.00 | 0.00 | 300,000.00
Total Grant Meetings | 0.00 | 150,000.00 | 300,000.00 | 0.00 | 450,000.00
Stipends | | | | | 
Stipends, C-ID | 0.00 | 132,280.95 | 0.00 | 0.00 | 132,280.95
Stipends, OER | 0.00 | 0.00 | 773,341.90 | 0.00 | 773,341.90
Total Stipends | 0.00 | 132,280.95 | 773,341.90 | 0.00 | 905,622.85
Total Grant Expenses | 0.00 | 382,280.95 | 1,223,341.90 | 0.00 | 1,605,622.85
Add Stipend expenses to C-ID and OER to balance expected revenue

Programs | | | | | 
Plenary Session | | | | | 
Fall Session | 136,000.00 | 8,500.00 | 17,000.00 | 0.00 | 161,500.00
Spring Session | 136,000.00 | 8,500.00 | 17,000.00 | 0.00 | 161,500.00
Total Plenary Session | 272,000.00 | 17,000.00 | 34,000.00 | 0.00 | 323,000.00
Academic Academy | 15,000.00 | 0.00 | 0.00 | 0.00 | 15,000.00
Accreditation Institute | 3,000.00 | 0.00 | 0.00 | 0.00 | 3,000.00
Curricular Institute | 256,000.00 | 12,800.00 | 32,000.00 | 0.00 | 300,800.00
Faculty Leadership | 120,000.00 | 0.00 | 0.00 | 0.00 | 120,000.00
Part-Time Faculty Leadership Institute | 15,000.00 | 0.00 | 0.00 | 0.00 | 15,000.00
Career and Noncredit Event | 120,000.00 | 0.00 | 0.00 | 0.00 | 120,000.00
Total Institutes | 529,000.00 | 12,800.00 | 32,000.00 | 0.00 | 573,800.00
Publications, Marketing, Technology | | | | | 
Website, Senate | 10,000.00 | 0.00 | 0.00 | 0.00 | 10,000.00
Website, OER | 0.00 | 0.00 | 10,000.00 | 0.00 | 10,000.00
Technology, OER | 0.00 | 0.00 | 250,000.00 | 0.00 | 250,000.00
Outside Services, OER | 0.00 | 0.00 | 250,000.00 | 0.00 | 250,000.00
Outside Services, C-ID | 0.00 | 30,000.00 | 0.00 | 0.00 | 30,000.00
Total Publications, Marketing, Technology | 10,000.00 | 30,000.00 | 480,000.00 | 0.00 | 520,000.00
Total Programs | 811,000.00 | 59,800.00 | 526,000.00 | 0.00 | 1,396,800.00
Salaries and Benefits | | | | | 
Staff Salaries | 750,000.00 | 160,000.00 | 115,000.00 | 0.00 | 1,025,000.00
Benefits - Health | 238,280.00 | 48,300.00 | 35,420.00 | 0.00 | 322,000.00
Staff Development | 0.00 | 0.00 | 0.00 | 0.00 | 0.00
Defined Benefit Retirement Plan - ER Contribution CalPERS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00
Payroll Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00
Payroll Taxes - Employer | 0.00 | 0.00 | 0.00 | 0.00 | 0.00
Total Salaries and Benefits | 988,280.00 | 208,300.00 | 150,420.00 | 0.00 | 1,347,000.00
Nonpersonnel | | | | | 
Equipment and Furniture | | | | | 
Furnishings | 2,500.00 | 0.00 | 0.00 | 0.00 | 2,500.00
Equipment Lease / Rental | 3,900.00 | 0.00 | 0.00 | 0.00 | 3,900.00
Equipment Purchase | 6,000.00 | 0.00 | 0.00 | 0.00 | 6,000.00
Total Equipment and Furniture | 12,000.00 | 0.00 | 0.00 | 0.00 | 12,000.00
Office | | | | | 
Insurance | 15,000.00 | 0.00 | 0.00 | 0.00 | 15,000.00
Phones - Office | 2,000.00 | 0.00 | 0.00 | 0.00 | 2,000.00
Internet | 3,600.00 | 0.00 | 0.00 | 0.00 | 3,600.00
Postage / Shipping | 1,000.00 | 0.00 | 0.00 | 0.00 | 1,000.00
Subscriptions | 6,000.00 | 0.00 | 0.00 | 0.00 | 6,000.00
Rent / Lease | 100,000.00 | 0.00 | 0.00 | 0.00 | 100,000.00
Supplies | 10,000.00 | 0.00 | 0.00 | 0.00 | 10,000.00
Copying/Publishing OSP allowance | 20,000.00 | 0.00 | 0.00 | 0.00 | 20,000.00
Total Salaries and Benefits | 988,280.00 | 208,300.00 | 150,420.00 | 0.00 | 1,347,000.00
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Grants: Income vs expenses = zero